



CHESAPEAKE HOUSING MISSION

2018 ANNUAL REPORT





Our Mission

To provide vital housing repair services through Christian Mission to low-income families living in the Chesapeake Region as well as transformational life experiences to those we serve, volunteers offering their services, and entire communities.



WE ARE GROWING

A MESSAGE FROM THE EXECUTIVE DIRECTOR AND BOARD CHAIRMAN

Dear Friends,

We want to thank our community of sponsors, agencies, volunteers, donors and other supporters that helped Chesapeake Housing Mission complete 85 projects in 2018, making our local residents and their families feel warmer, safer and drier. With no full time staff, it takes a village of willing, cooperative and motivated residents to make this happen. With our faith in God and all He brings to guide and direct our mission, we are able to change the lives of our volunteers, clients, and their families every day.

2018 set records for donations, volunteer groups and most important in the blessings. As we kicked off our “Be A Blessing Campaign by Sharing Yours”, the support came together and we exceeded \$15,000 in our first major “Grassroots” fundraising efforts. As you have probably seen, our marketing and outreach efforts have grown in frequency as we reach more families in need.

Unfortunately, we start each year with 40 plus families on the waiting list. The needs for “Critical Home Repair” are growing faster than we can meet them. We have averaged 110 to 120 new referrals each year and we focus on the families in the greatest need.

Please help us grow our impact and reach on the lower Eastern Shore by donating and volunteering.

God Bless You All,

Don and Rick

Donald Taylor, Executive Director

Rick Nelson, Board Chairman





OUR IMPACT

Volunteer Team: Salisbury University Volunteer Center
Project Date: 4/28/18
Location: Wicomico County

The Salisbury University Volunteer Center partnered with CHM to build a wheelchair ramp for Mr. Hitchens in Wicomico County in April. Dee Still, from Bay Area CIL, visited with Mr. Hitchens after the wheelchair ramp was completed. "The ramp looks wonderful as always", says Dee. "Since the stroke, Mr. Hitchens has worked hard in physical therapy and is now able to do it at home. He was especially pleased with the railing that was installed as that is his guide so he can walk up and down to rebuild his strength. They are very happy."

"... having this ramp not only will allow me to enter and exit the home safely and independently, it will also allow me to continue my physical therapy at home. I love this handrail. I can hold it to balance myself while walking up and down the ramp for my exercises", says Mr. Hitchens.



Volunteer Team: Salisbury School
Project Date: 6/4/18
Locations: Wicomico and Somerset Counties

This is the second year that the Salisbury School added Chesapeake Housing Mission to their list of group volunteer activities. Once again the team was comprised of some exceptional student volunteers. They worked 4 days to build a wheelchair ramp, replace and build two sets of steps with handrails, and work at the Christian Shelter in Salisbury. Here are just a few of the students' comments about their experience and what they learned:

Bridget said, "Many people give money to organizations which is really great too, but donating your time is the most precious thing that you can give. ... Disease, illness, age, or disaster can strike anyone. When poverty is mixed with any of these it creates a scenario where somebody that can't afford to help themselves needs help from others."

**Donating your
time is the most
precious thing
you can give**

Josh said, "...the smiles on the family's faces is something that I'll remember forever! It doesn't feel like hard work when you're with your friends, having fun, and helping people."

Zander said, "The most important thing that I learned is that there are many people who need others' help."

"Teamwork", is the number one thing that Angela learned. "While working the base for the poles, we worked at the same time. While somebody was working on handrail, other team members were working on screwing the decking board. Working on a team helped me get to know new people."





THE JMB LEO CLUB IS HONORED TO PARTNER WITH CHM

“ At the November monthly Board Meeting of the Salisbury Lions Club, the Board unanimously approved a donation of \$500 for Chesapeake Housing Mission’s ‘Giving Tuesday’ campaign. The Salisbury Lions and students of the LEO Club at James M Bennett High School are appreciative of the work CHM does, and are honored to partner with you shoulder to shoulder, building ramps for those in need in our community,” says Bob Langan, Club Advisor to the JMB Leo Club. “Building ramps has proven to be a great character builder for our LEO Club students and has become part of our service goals for the Lions.”

Volunteer Team: City of Salisbury
Department Heads

Project Date: 10/26/18

Location: Wicomico County

“When I first thought about getting a ramp put up, I really did not know how to go about it or who to call. I decided to call a friend. She told me to call Dee Still at Bay Area CIL. After talking with Dee, she was over in a few days to talk with me. When Chesapeake Housing Mission started building my ramp, it was heartwarming to see so many people working tirelessly...I am grateful I don't have to climb steps anymore.

Thanks to Barbara Duncan & Jake Day for stopping by and thank God for each and every one that took a part in making it possible for me to get in and out of my home more easily.”

- Miss Finnie

Thank God for each and every one that took a part in making it possible for me to get in and out of my home more easily.





Volunteer Team: Grace Team
Project Date: 11/3/18
Location: Salisbury, MD

“Grace gave Miss Hutt the bible and she was so excited as she said that she loves the Psalms. Miss Hutt sang a song for us first thing in the morning. It was a song that she composed herself. She sang it softly and sweetly. It was a beautiful moment. So blessed. Miss Hutt broke down and we eventually left her still in tears. It was hard to leave, but so sweet.

Sweet morning, wonderful work and wonderful hearts. We are blessed.”

- Dave Downes

Dave serves as a CHM Board Member and Project Manager.



Volunteer Team: 1 Year to Empowerment
Project Date: 6/23/18
Location: Worcester County

On 6/23/18 the 1 Year to Empowerment team was blessed to be able to build a wheelchair ramp for Miss Duffy in Worcester County. Miss Duffy was not feeling well and was unable to join in the morning prayer when the team arrived at 8:00 AM. How fortunate that Mrs. Purcell, her neighbor and the Worcester County Commission President, was able to lead the prayer. Her words to this youth team were inspiring and spoke to there being no greater service than giving time to help those in need and that they would look back on this day as an example of what God wants them to do.

Miss Duffy would peak her head out periodically to check on the progress of the ramp but it was clear she was not having a good day.

The bus scheduled to pick up Miss Duffy for medical treatment was due to arrive at 1:30 so our goal was to have the ramp completed before then. Mission accomplished! Miss Duffy came out onto the ramp as we closed with a bible presentation. She offered a beautiful prayer to top off our day. This was a day the girls would not soon forget.

O Spirit of God, we ask you to help orient all our actions by your inspirations, carry them on by your gracious assistance, that every prayer and work of ours may always begin from you and through you be happily ended. Amen.

- A prayer for spiritual freedom published in *Hearts on Fire: Praying with Jesuits* / offered by Dave Gutoskey, Board Member



Volunteer Team: Salisbury University Cycling Club
Project Date: 6/16/18
Location: Somerset County

Miss Abbey, 66, of Somerset County, grew up on Smith Island, married and moved to Welch, WV and then later returned to the Eastern Shore. She worked until 1998 when health problems forced her to stop. In 2010, she was diagnosed with diabetes. During a fall in 2016, she stepped on an object which caused an infection in her toe. Over time the infection worsened and spread to the bone—as a result it was necessary to amputate her entire leg in 2018. She currently lives with her daughter and her caregiver.

Miss Abbey was referred to Bay Area CIL by a Somerset County EMT. She asked Bay Area CIL if they could help her get a wheelchair ramp. Miss Abbey's income level qualified her for a ramp from Chesapeake Housing Mission so Bay Area CIL put in a request. CHM provided the project management and the volunteers, the Salisbury University Cycling Club, and Bay Area CIL funded the materials.

"When I returned home from rehabilitation, I thought, how am I going to get in and out of this house? ...Thank you so much for all you have done for me. It is great to know that there are still people in this world that are willing to help someone in need. My spirits have been lifted and I now have a smile on my face", Miss Abbey said to Dee Still of Bay Area CIL.

**My spirits
have been
lifted and
now I have a
smile on my
face**

Volunteer Team: Perdue Farms
Agribusiness Department
Project Date: 9/21/18
Location: Dorchester County

“Words can’t express enough on how I am so grateful for my beautiful new handicap ramp and my little deck. One of my most memorable moments the day these wonderful men built my ramp was when they gave me a signed bible from all those that had a part in building it that day. I was shown nothing but kindness from all involved.

My ramp has been so helpful. I can get into and out of my home so easily now, no steps. I just can’t believe how something like my ramp makes it so much better for me. I believe in my God - he sent you to me. I want to say Thank-you and say I appreciate each and everyone for all their time and effort. May God always be with you. Thank you again”

- Miss Butts



Volunteer Team: Salisbury Christian School
Project Date: 9/15/18
Location: Wicomico County

“To all the volunteers, Mr. Donald Taylor, Mrs. Dee Still and the kids from Salisbury Christian School, Thank You from the bottom of my heart. This will truly be a blessing.

You don’t come across people like you all every day. You’re truly a blessing. As I watched the work in progress, it was amazing to see all the love that went into the project in progress. Everybody working together in the name of God and the love of someone they never ever met before.

My son and myself really like the ramp. My Pop next door came up the ramp - he loves it too. He hasn’t been in my home in a year because he can’t climb the steps. Now he can. I used it all day Sunday. I truly love it. Forever - Thank you. God Bless,

- Mrs. Cannon





Volunteer Team: Stephen Decatur High School FCA
Project Date: 4/14/18
Location: Worcester County

In April, CHM was able to pair the Stephen Decatur High School FCA team with a student from their own school. Amy Fenzel-Mergott, a teacher and volunteer that day, saw the ramp recipient after the project was completed. "Monday at school he came up and gave me a big hug. It was awesome!"

Volunteer Team: City of Salisbury Police
Project Date: 11/17/18
Location: Wicomico County

"It has been too cold for me to go out, but when I do, this ramp is going to make a world of difference not only for me, but for my daughter. There won't be such a strain on her to get me in and out. The volunteers did such a great job and worked very well together. A big thanks to all involved"

- Mrs. Long



Volunteer Team: Salisbury University Residence Life Professional Staff
Project Date: 8/2/18
Location: Somerset County

"Dear Mr. Don Taylor, Your team of angels did an awesome job building the ramp for my mother. I don't think I have ever seen such hardworking, dedicated people. They worked non-stop and did a fantastic job. God bless each one of your angels and you. With tears of joy we say thank you and God bless you!! Please know that you will be in our prayers forever. Love and Blessings."

- Mrs. Taylor and her daughter

"Thank you for all your hard work. We are so blessed to have this happen today. Getting my sister out of the house has been so difficult. You can't imagine how this has changed our lives."

- The Sister of Mrs. Taylor





Volunteer Team: Salisbury Fire Department
Project Date: 11/3/18
Location: Wicomico County

“I would like to start by saying Thank you and God Bless to you all. My husband had a stroke that left him paralyzed on one side of his body. He is unable to walk or even stand up on his own. Since my mother's death we live in her house where my husband has been a prisoner to his own wheelchair. Without the help of Chesapeake Housing Mission I could not begin to imagine Dr. visits, family outings, or even sunshine on his face. It has been 2 months since my husband was last outside and then it took the help of 2 people to get him up the steps while he sat in a wheelchair. That took a lot of planning and preparing just to get in and out of the house. So my day to day life has been made a lot easier. Now we can come and go as we choose. It is the little things that mean the most. Thank you!

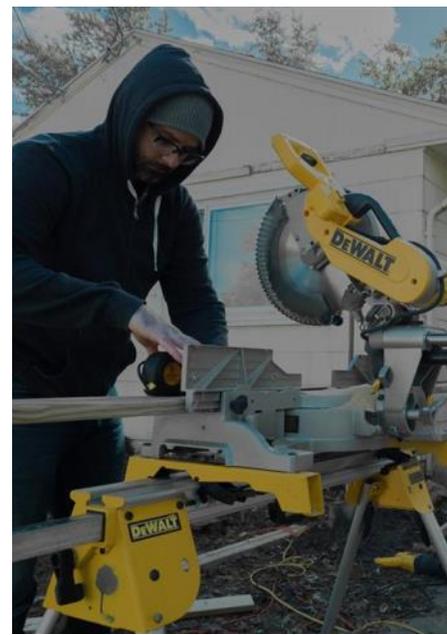
- Mrs. Parker

Volunteer Team: The Restoration Project
Project Date: 11/3/18
Location: Wicomico County

“My heart and my husband's heart was overwhelmed for what you all did for us as volunteers through Chesapeake Housing Mission. You all did a great job. The ramp helps me to prevent falls. You all could have planned to do something else but you all chose to help us. We are so grateful and really appreciate what Chesapeake Housing Mission has done for my family. I say again you were God sent angels. Again, great job. Well done. Thank you.”

- Mrs. Santiago

My day to day life has been made a lot easier.



Board of Directors

Chesapeake Housing Mission is fortunate to be led by a dedicated group of board members who share in the commitment to our mission. In true volunteer spirit, these men and women contribute their time, talent, and resources.



Don Taylor
Executive Director



Rick Nelson
Chairman



Vernon Rivers
Vice Chairman



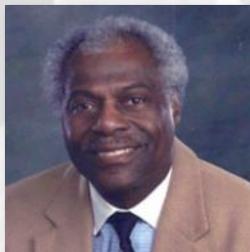
Bill Ferguson
Treasurer



Maureen Williams
Secretary



Peggy Bradford



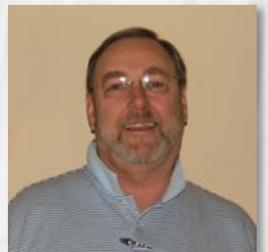
Allen Brown



David Downes



David Gutoskey



Stephen Hearne



Stacey Norton



David Mayonado



Robert Smith

Advisory Board



Mary Bellis



Allen Nelson

Part-Time Staff

Andrea Ingersoll

Volunteer Coordinator

Mason Olinde,

Operations Coordinator

Laura Schmader

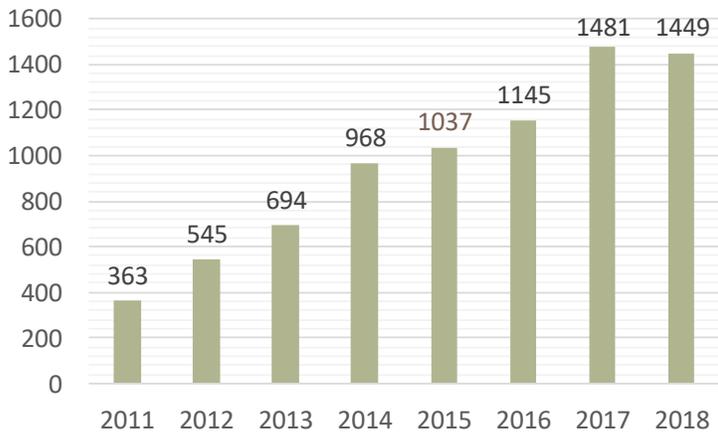
Outreach Coordinator

OUR VOLUNTEERS ARE AMAZING!

All of our projects are performed by volunteer teams comprised of local businesses, churches, civic, youth, service clubs, and schools. It has been our experience that the relationships and emotional bonding between the volunteers and those served is as valuable a gift as the physical repairs and we believe it provides a feeling of connection to the community. Here's how many projects each of our dedicated groups performed in 2018.

- 14 - Salisbury University
 - (2) Catholic Campus Ministries
 - (2) Football Team
 - (2) United Way
 - (2) Housing & Residence Life
 - (1) Information Center
 - (1) Men's Rugby Team
 - (1) Cycling Club
 - (1) Freshmen
 - (1) Student Affairs
 - (1) Volunteer Center
- 6 - City of Salisbury
 - (2) City of Salisbury
 - (1) Police Department
 - (1) Field Operations
 - (1) Housing Department
 - (1) Department Heads
- 4 - Asbury UMC Service Project
- 4 - Harvest Baptist Church
- 4 - Salisbury School
- 3 - Antioch Angels Corp
- 3 - Grace Team
- 3 - St. Francis Catholic Church ASP
- 3 - Trinity UMC ASP
- 2 - Bayside Community Church Youth
- 2 - K & L Microwave
- 2 - Nelson's Church
- 2 - Oak Ridge Baptist Church
- 2 - OC Worship Center & Stephen Decatur HS
- 2 - Perdue Farms
 - (1) Agribusiness Department
 - (1) IT Department
- 2 - Rosemont College
- 2 - Salisbury Career Firefighters
- 2 - Salisbury Christian School Interact Club
- 2 - Salisbury Rotary Club
- 2 - St. Alban's Episcopal Church
- 2 - Taylor Team
- 1 - 1 Year to Empowerment
- 1 - Bay Area CIL
- 1 - Cambridge Rotary Club
- 1 - Hyatt and Family
- 1 - JMB Leo Club
- 1 - Lott Carey
- 1 - Mayonado Team
- 1 - Restoration Church
- 1 - Salisbury Wicomico Lions Club
- 1 - Sigma Pi Phi Fraternity
- 1 - Snow Hill Engineering Club
- 1 - Spence Baptist Church
- 1 - St. Marks UMC Youth
- 1 - SVN | Miller Commercial Real Estate
- 1 - Town of Pocomoke
- 1 - Wicomico Rotary Club
- 1 - Worcester County Library

Volunteers



Volunteer Hours



Date: 10/27/2018
Location: Berlin, MD
Group: Ocean City Worship Center

2018

Year In Review

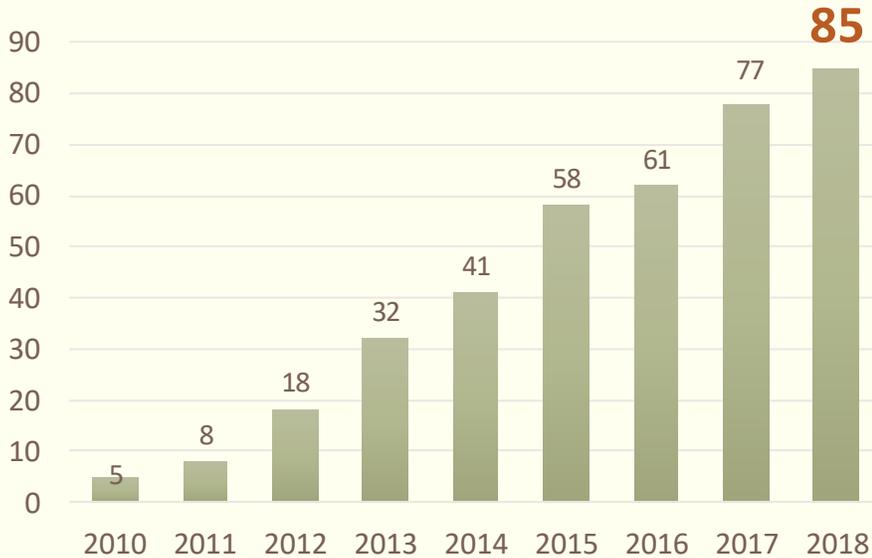
**TOTAL Projects
Completed**
85

**Projects for Veteran
Families**
48 (56.5%)

**TOTAL Family
Members Helped**
240

**Veteran Family
Members Helped**
102 (42.5%)

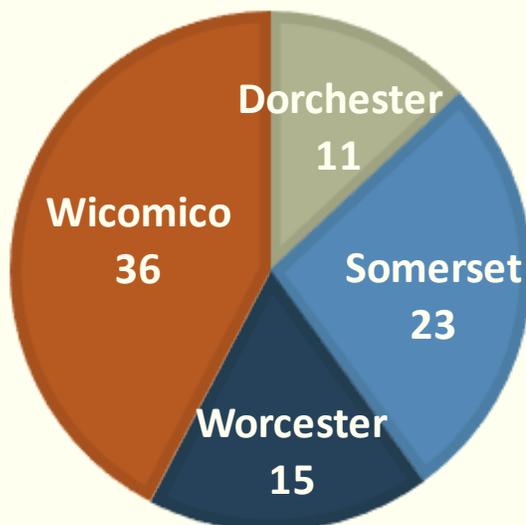
COMPLETED



**TOTAL
Volunteers**
1,449

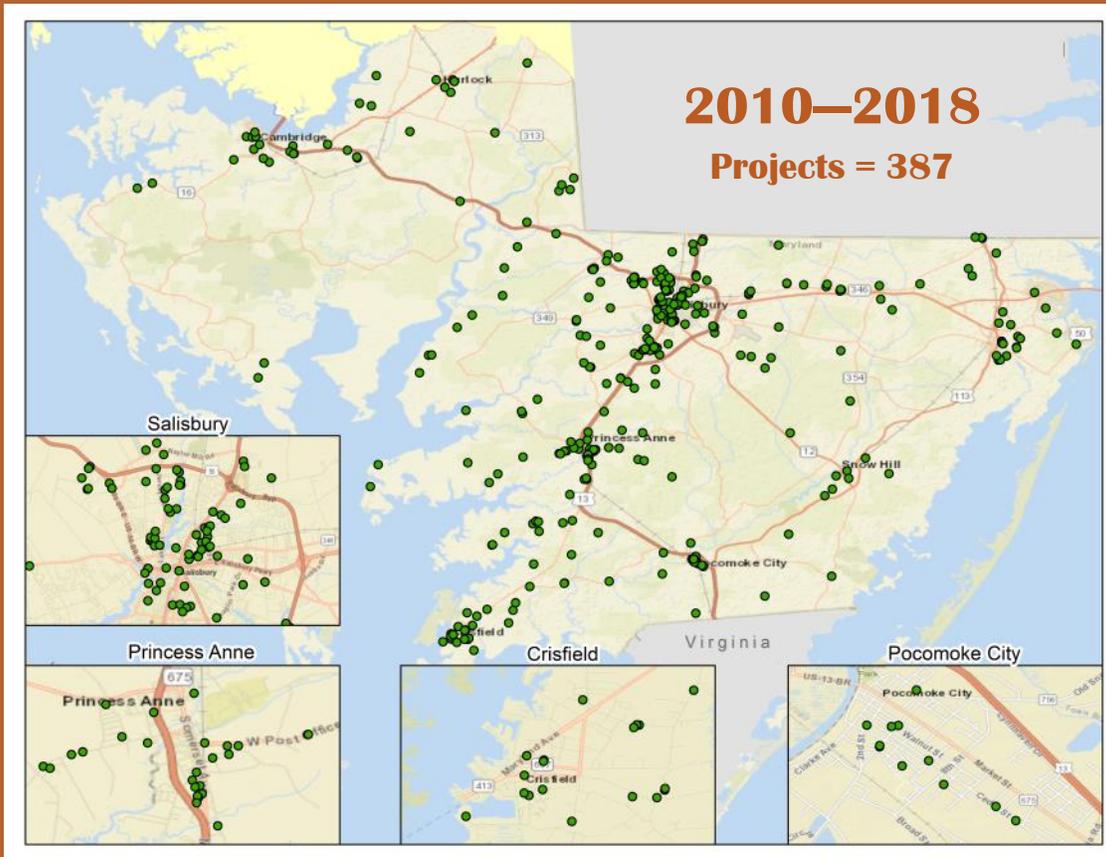
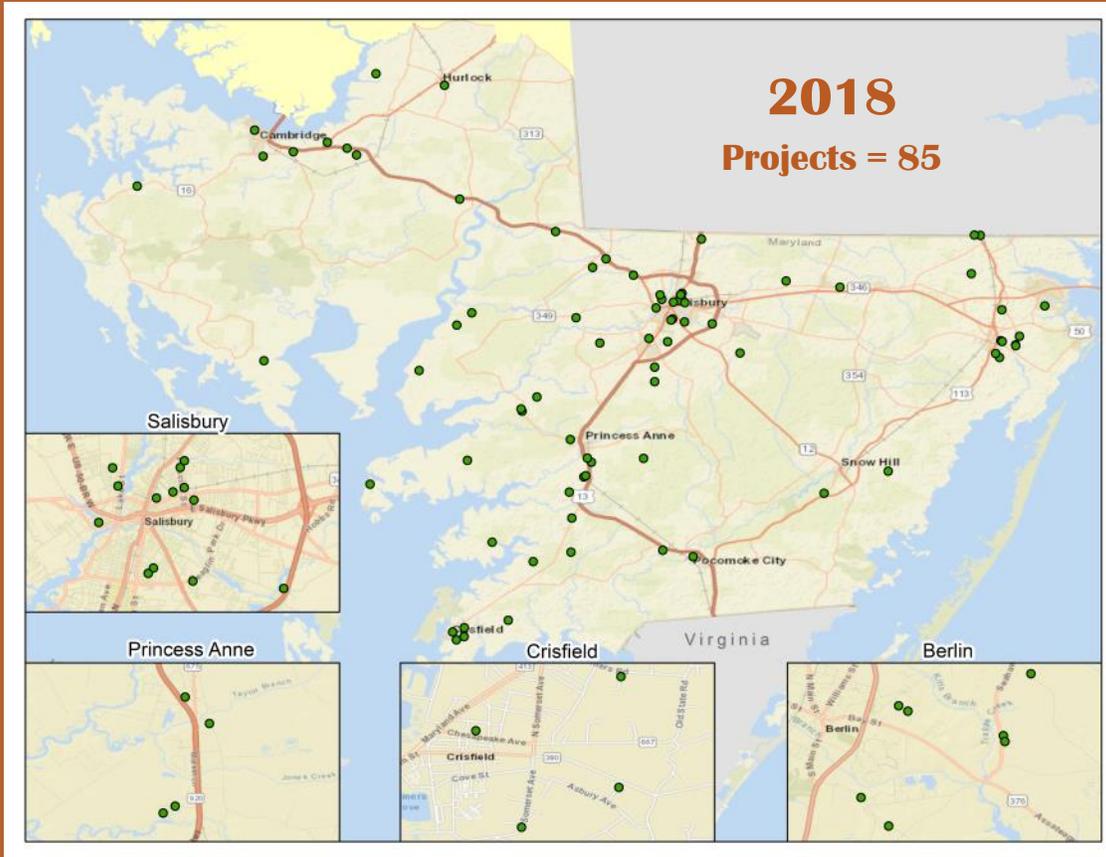
**TOTAL
Volunteer Hours**
9,555

BY COUNTY



**TOTAL Volunteer
Teams**
53
New Teams 10 (18.9%)

Project Locations



All of our clients are vetted by local agencies, including Bay Area CIL, MAC, and County Health Departments. CHM only provides services to poverty level persons referred to us by these professional organizations, skilled in assessing physical and financial need.

Here's more of what our 2018 clients are saying:

“

Thank you Bay Area CIL and Chesapeake Housing Mission for all the hard work from the case manager at Bay Area CIL to the volunteers that gave up their day to build me this ramp.

- Mr. Brittingham

“

Thank you from the bottom of my heart for all involved in helping me to have a ramp built. **I no longer feel like a prisoner in my home and now have the independence to get in and out.** Everyone has been so kind to me.

- Miss Dise

“

You have made my day and every day a blessing to get in and out of my home without pain. Your team was awesome and had lots of manners and love. I would not change a thing - you are doing an outstanding job for everyone that needs your help. May God forever bless each of you. Much love, peace, and joy to you. From my heart and my family's hearts,

- Mrs. Collins

“

The experience on the day of the project was overwhelming and such a blessing. **The ramp is perfect and they (K&L Microwave) did a great job.**

They were very friendly, sociable, and so nice. I am very grateful for them building the ramp. I wish I could thank everybody individually. They took the time to build me a ramp more stable and reliable. I am so thankful. Thank you so much to everyone that participated in this project. Me and my family are so grateful and blessed. Thank you.

- Miss Figgs & Family

“

Everything was very organized—a wonderful group of people. **Having the ramp has made our day to day life much easier when we need to take our mother out.** Thank you so much.

- The family of Mrs. Long

“

I have raised 4 sets of children over the last 40 years and I am so humbled that someone would do something for me. Bless you all.

- Miss McKinney

“

Thank you all for the hard work you did on the ramp in the front of my house. It will be helpful for me to go up and down more easily. **I really love it and it makes me feel more safe now going out of my front door.** Thank you again and I appreciate all that you all did. You all are truly a Godsend.

- Miss Purnell

“

I felt like a prisoner in my home. There was no way for me to get out. I am grateful to everyone involved for their hard work and dedication to building the ramp for me. **I have my independence back.**

- Mr. Parker

“

It was a blessing to see everyone working together. When I questioned them about the ramp they answered. I enjoyed everyone. I enjoyed the morning prayer and the prayer when they finished. God bless everyone.

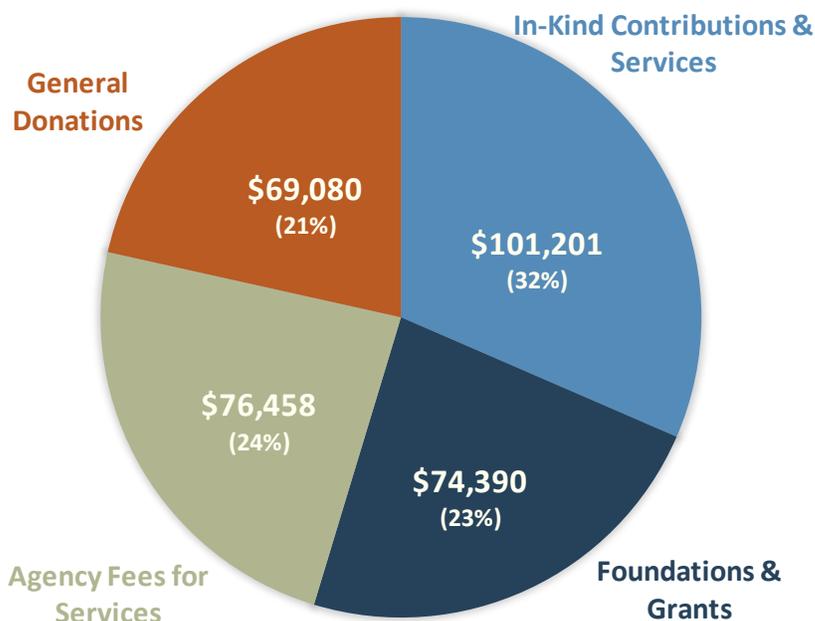
- Mr. White & Miss Cole

We typically have between 30 to 40 clients on our waiting list.

Consider making the gift of safety and accessibility. Please Donate.

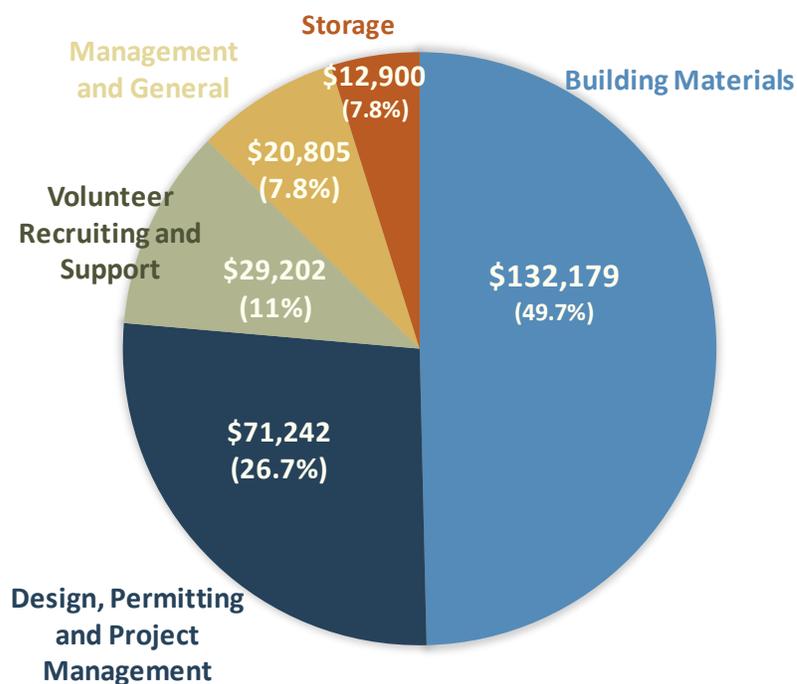
WWW.CHEESAPEAKEHOUSINGMISSION.ORG

Where Our Money Comes From



TOTAL = \$321,129

Where Our Money Goes



TOTAL = \$266,328

- ◆ Average cost of each project = \$1,555 (up due to lumber costs in 2018)
- ◆ Percentage of donations from donors of less than \$1,000 = 13.4%
- ◆ Program cost = 92.2%
- ◆ Management/Overhead cost = 7.8% (increased fundraising in 2018)

With our Sincerest Thanks

We are so grateful for the support of these foundations, agencies, individuals and businesses. Their partnerships, financial and in-kind support is invaluable to our mission.

SPONSORS

Richard A. Henson Foundation

... so that other lives may soar...

HUMPHREY'S FOUNDATION



Franklin P. & Arthur W. Perdue Foundation



The Harry and Jeanette Weinberg Foundation



**United Way of the
Lower Eastern Shore**

IN-KIND CONTRIBUTORS

Design, Permitting, & Project Management

David Downes
David Mayonado
Rick Nelson
Don Taylor

Project Management & Supervision

Bill Ferguson
David Gutoskey
Stephen Hearne
Bob Maddux

Comptroller Services

Bill Ferguson

Materials & Supplies Storage

Henry H. Hanna, III
Rick Nelson

Accounting Services

Granger & Company

Web Design & Support

Spotlight Web Design

Materials & Delivery

Bayside Home Center

2018 DONORS

Community Builders (\$10,000+)

Bay Area CIL
Henson Foundation
Humphrey's Foundation Inc.
MAC
Franklin P. and Arthur W. Perdue
Foundation
United Way of the Lower Eastern Shore
The Harry and Jeanette Weinberg
Foundation

Hope Builders (\$5,000+)

Bill and Robbinn Ferguson
John B. Parsons Foundation
Dave and Chris Powell
WorCOA

Spirit Builders (\$2500+)

Beth and Tom Hershey
Nelson's Insurance Agency
Jim and Jan Perdue
Mitzi Perdue
Stanley Black and Decker

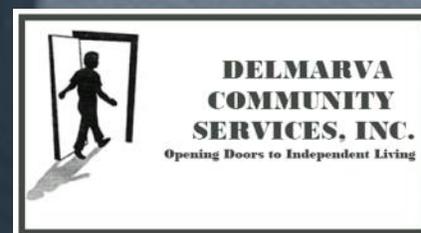
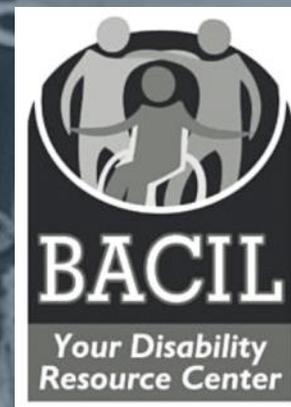
Compassion Builders (\$1000+)

The Cambridge Rotary
Community Foundation of the Eastern Shore
Elks Lodge BPOE 817
Liz and Garrett Layton
Ocean City Elks #2645
Sea Gull Square Retail LLC
St. Alban's Episcopal Church

Fellowship Builders (\$500+)

Peggy Bradford
Cormier R.E. and J.W.
James Donohoe
Mark and Patricia Engberg
First Shore Federal Savings and Loan
Association
Anthony and Donna Gilkerson
Charles and Gladys Goslee
Terry Greenwood
Salisbury Lions Club
Nelsons Memorial United Methodist Church
Salisbury Rotary Club
Shore Velocity Cycling Club
Don and Lynn Taylor
Ken and Amberly Taylor
Julius and Linda Zant

AGENCY PARTNERSHIPS



Chesapeake Housing Mission

P.O. Box 1061

Salisbury, MD 21802

410.546.4534 | www.chesapeakehousingmission.org



*Making Homes
Warmer, Safer and Drier*